



## Board of Directors Meeting

May 10, 2012

### SAMIS Collaborative Agreement

#### Item III.A.

**Recommended Action:** Approve the SAMIS Management Committee Resolution to Release JWB from the FY 10/11 Statewide SAMIS Management Committee Agreement

#### Background:

At its February meeting, the Board directed staff to re-evaluate recommendations regarding the FY 11/12 Statewide SAMIS Management Committee Agreement, which was to supersede the FY 10/11 3 year agreement currently in place, and transfer ownership of the SAMIS database to the Children's Services Council of Florida (CSCF). The original proposal included transfer of the previously approved inventory and payment of a significant portion of the SAMIS Director's salary for two years, as well as the usual SAMIS annual dues/enhancement costs. The breakdown was as follows:

JWB SAMIS EXPENSES	2011/2012	2012/2013
12% of SAMIS Operations/Enhancements	\$ 46k	\$ 46k
SAMIS Director's Salary	\$ 63k	\$ 31k
SAMIS Inventory	\$ 40k	\$ 0
<b>SAMIS Total</b>	<b>\$ 149k</b>	<b>\$ 77k</b>

The total inventory transfer had a purchase price of \$83k, however \$43k of that inventory had been paid for as a shared expense by the collaborative.

Staff explored a variety of possibilities with a focus on repaying Pinellas County's investment. However, after several attempts to negotiate a resolution with the other partners, it was verbally agreed (via conference call on May 2<sup>nd</sup>) that the SAMIS Management Committee would release JWB from 15 months of its contractual obligations under the FY 10/11 Agreement as of June 30, 2012.

JWB SAMIS EXPENSES	2011/2012	2012/2013
12% of SAMIS Operations/Enhancements	\$ 0	\$ 0
SAMIS Director's Salary	\$ 31k	\$ 0
SAMIS Inventory	\$ 40k	\$ 0
<b>SAMIS Total</b>	<b>\$ 71k</b>	<b>\$ 0</b>

At one point in the negotiations the Collaborative forgave JWB's payment for the Director salary commitment, and in consideration it can be reasoned that these funds and the inventory investment would cover JWB's portion of the 11/12 Operations and Enhancements that JWB has benefitted from during this fiscal year.

In the interim, JWB staff has begun a process of exploring migrating our data system to Pinellas County to enhance local efforts to coordinate services. Staff met with Pinellas County Business Technology Systems and Health & Human Services staff in order to assess the potential use of the newly implemented Community Help and Electronic Data Application System (CHEDAS). Preliminarily, the option to share this system with the County is extremely attractive. The County is willing to share the database at no additional cost to JWB, although there may be some costs associated with configuring the database for JWB needs. At minimum, this would save JWB between \$40 and \$50k per year in SAMIS membership and enhancement costs. JWB would still be able to share data with the other CSCs as needed using our data warehouse.

The migration from SAMIS is comprised of a number of considerations. In 1998, JWB implemented SAMIS as a step toward implementation of an electronic data collection system. Prior to SAMIS, many of the 170 agencies funded by JWB did not have any electronic records collection systems. Initially, SAMIS provided JWB's funded agencies with participant data collection, fiscal management, and performance measure outcome capability. Subsequently, many funded agencies have purchased robust systems that already exceed the data collection capacity of SAMIS. Locally, we are implementing *one-e-app*, a benefits eligibility system, several data exchanges, and a biometrics system. These local projects would be amplified by a collaborative approach to data collection between the County and JWB.

A unified system has a number of advantages to Pinellas County families:

1. Improved coordination of services among JWB, the County, and other funders;
2. Improved access to wraparound services through the Family Services Pool; and
3. Greater accountability and elimination of fraud;

The data analysis capability of a local collaborative data approach is significant.

CHEDAS is composed of three distinct databases that collect all data necessary to report the quantity and cost of services delivered by the Department of Health and Human Services, and has features valuable to JWB and community providers.

- **Care Scope** is the service records database and provides access to service enrollment, case management, scheduling, and provider management. It also enables the Department to capture outcome measures tied to programmatic performance. This database provides a community portal which enables clients to apply for programs online and for community partners and agencies to access client information electronically.
- **NextGen** is the medical records database and also serves as a document management system, allowing the Department to become completely paperless. As we move into the development of a new community-centered health care delivery system (described in next section), this database can serve as an interface for shared medical records across multiple health agencies across the County.
- **SLG** is the financial records database, which allows for the electronic payment of all services provided by or contracted through the Department. The system enables CHEDAS billing information to be transferred electronically to the County's Oracle Financial database, creating a fluid data exchange. It also assists with monitoring department contract budget spend down rates and departmental compliance with the County purchasing ordinance.

Collaboration with the County has significant benefits to JWB including:

- Improved technological capacities
- Streamlined data collection
- Provision of community-level outcome measures
- Reduction in overhead costs
- Ability to interact with other community agency databases to share client information

JWB now hosts a data warehouse driven by data sharing agreements with the Early Learning Coalition of Pinellas County, the Child Welfare System, Sixth Judicial Circuit Court and the Pinellas County School System. Many funded agencies now have modern databases that are able to directly transfer a broader range of data to the JWB data warehouse rather than through duplicate data entry through SAMIS.

JWB has implemented an ASO and is shifting its business model to directly pay for units of service rather than capacity funding through line item budgets. We are now paying for the right service at the right time. The current model is reducing the need for the intensive financial system built 14 years ago in SAMIS. Due to data-sharing agreements, the research staff is able to evaluate children's programs through direct access to school records and other database systems. This has made the performance measure module in SAMIS unnecessary. In contrast, the CHEDAS system was built for the County Health and Human Services Department based on the current business model for delivering services to at-risk clients in Pinellas. The opportunity to share data between major funding systems will improve and better coordinate services in Pinellas. JWB funds 100 fewer programs than in 2005. The need to provide a data system to those agencies that lack their own is primarily limited to the Neighborhood Family Centers.

Based on Board concerns, exploration of other options and projection of future needs, staff is recommending a transition period of 6 to 12 months to the CHEDAS database. It is also recommended that JWB maintain its relationship to the SAMIS collaboration through 9/30/2012 in order to provide a smooth transition for JWB and the other Children's Services Councils.

Specifically JWB proposes an amendment to the FY 10/11 SAMIS Agreement as follows:

- JWB is released from its obligations under the FY 10/11 agreement as of June 30, 2012
- JWB pays no additional fees to the collaborative.
- JWB transfers ownership and rights to the SAMIS code and SAMIS hardware to the CSCF.
- JWB retains the right to continue to use SAMIS internally.
- A copy of the entire SAMIS source code (archived and most current) will be provided to JWB after all enhancements completed for 11/12 (i.e. after Release 2 projected rollout to production 5/31/12).
- A list of the all software, including the version in which the code is written, any 3rd party components that are utilized (including applicable license information), and all existing documentation related to the use of the code will be provided to JWB.
- A copy of the SAMIS JWB database will be provided to JWB when JWB begins using its own version of SAMIS.