

To: Finance Committee Members

From: Gay Lancaster

Date: January 24, 2012

Re: All Children's Hospital and Bayfront Medical Center

JWB received a \$3.5m donation from All Children's Hospital last year to support behavioral, mental health, substance abuse, and medical services. In an exploratory conversation, Bayfront Medical Center approached JWB with the potential for an up to \$8m donation beginning next fiscal year. JWB would be supporting the hospital's effort to draw down Medicaid dollars that have been restricted at the state level. This "buyback" effort allows local government entities to support hospitals' Medicaid reimbursement by providing the state match for federal funds, providing an amount equal to the donation to the state, minus a 10% unrestricted donation that would be applied to medical related services, as in the All Children's agreement.

Next year, there is a combined potential for JWB to receive up to \$13m in donations from Bayfront and All Children's Hospital. Staff is analyzing this opportunity based on the current portfolio, and the degree to which existing services can meet the requirement on behavioral, mental health, substance abuse, and medical services.

Currently, Suncoast Center Inc. and Directions for Mental Health programs, school health clinics, the Nurse Family Partnership, a portion of the Family Services Pool, Operation Par's services, and possibly some components of other JWB funded contracts could meet the criteria.